

## Disaster Recovery / Business Continuity Solution

"Girtman & Associates appears to have weathered May's historic flooding, holding on to its 60 employees, filling all interrupted orders and planning for growth under new ownership."

The Nashville Business Journal, August 6, 2010.

### Best Practices

- Have a contingency plan in place for the day when you are unable to access your facility or your information.
- Have a current, reliable backup copy of your mission-critical data and applications stored at a secure, off-site facility.
- Have pre-purchased seat reservations in a business continuity/ disaster recovery facility to insure that you have space when needed.
- Test your DR/BC plan once a year.

"There are a number of disaster recovery/ business continuity providers available in the Nashville market. Our solution is tested and successful."

-- Steve Brugman, CEO  
The Nexus Group, Inc.

### OVERVIEW

The Nexus Group provides Disaster Recovery (DR) and Business Continuity (BC) services to customers across Tennessee and to several coastal regions. DR solutions focus on providing data backup and/or system replication that enable customers to recover their data rapidly and to have mission critical applications up and running following a disaster. The Business Continuity services provide physical space and resources (phone connectivity PC/servers) for customers to utilize in the event that their business facility is unavailable or unworkable. Nexus is one of the few local DR/BC providers with a proven and successful model:

- 6,000 square feet of SAS 70 Type II certified data center space with 4 fiber carriers for virtual computing or physical data backup
- Software based backup solution with data stored in the Nexus Group data center
- 5,000+ square feet of business continuity suites
- Partnerships with leading DR/BC consulting firms for customers who require assistance in their DR/BC plan development

### INTRODUCTION

Torrential rainfall left the Nashville, TN area flooded by raising the Cumberland River an unprecedented 13 feet above flood stage. On Sunday May 2, 2010 water was rising both inside and outside of the building that was the home of Girtman & Associates. Irma Harris, CIO at Girtman, loaded four servers, tape drives and backup tapes into a van and drove away from their facility. Girtman consulted a trusted IT advisor who referred them to The Nexus Group.

### THE NEXUS GROUP BUSINESS CONTINUITY DEPLOYMENT

Girtman's initial phone call reached the engineering and project management teams who met the Girtman representatives at The Nexus Group facility on that rainy Sunday evening. There the team literally emptied the water from some of the equipment, dried the equipment and mounted it in cabinets inside the Nexus Group data center. Incoming calls on Girtman's telephone line were quickly forwarded to The Nexus Group and a number of outgoing voice lines were dedicated and patched through the Nexus voice network from telephones in the Nexus BC facility. Girtman recovered their data, had their applications running and were answering their customers' and vendors' calls out of the Nexus Group offices Monday morning.

Initially Girtman was interested in a minimal setup of two work stations in the Nexus facility, but as the Nexus infrastructure met the needs of Girtman and as Girtman employees showed up to work at the Nexus facility on Monday morning, the number of seats increased from 2 to 40 work stations including voice and data access.

### CONCLUSION

Months after the flood Girtman & Associates operates from their temporary home in The Nexus Group Disaster Recovery facility while they seek a permanent home. Their relationship with Nexus allowed Girtman to continue operations and focus on their core business while many other businesses were unable to survive the disaster.

The Nexus Group specializes in network solutions, specifically in the areas of data, voice, telecom circuits, cloud and business continuity/disaster recovery. To learn more about how The Nexus Group might help you, contact the sales department at the Nexus Group by calling 615-221-4200, by emailing [sales@nxs.net](mailto:sales@nxs.net) or by visiting <http://www.nxs.net>